

June 2007

To the REACH Responsible

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## REACH – Household Care Info #1: Preparing REACH

Dear Customer

REACH has come into force on June 1<sup>st</sup>, 2007. Both the corporate management and the product safety department of our company are working intensively on the consequences of the REACH regulation. We are actively participating in initiatives of chemical industry associations and also further in common actions of chemistry and customer associations in order to attain a most practical and economically feasible implementation of REACH. Our interest is thus not only focussed on our company as a manufacturer of chemical products, but also to a high degree on the implications which arise for our customers.

Furthermore, in the business unit Care & Surface Specialties, which includes Degussa's Household Care business, a REACH project group is working since the beginning of last year, in which all activities concerning REACH for our business are being coordinated and prepared.

It is important to know that REACH includes only substances that are not polymers. No longer polymers (NLP), however, are included.

The REACH implementation will be done according to the following stages:

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**Supervisory Board**  
Dr. Werner Müller, Chairman  
**Board of Management**  
Dr. Klaus Engel, Chairman  
Dr. Alfred Oberholz, Deputy Chairman  
Ralf Blauth, Heinz-Joachim Wagner,  
Patrik Wohlhauser

Registered Office is Essen  
Register Court  
Essen Local Court  
Commercial Registry B 20227

1. The first step in the implementation process will be the pre-registration of all substances that are part of our product compositions or the sole ingredient of a product.

**We can assure you that we will pre-register all these chemical sub-stances within the given time frame from June to November 2008.**

2. The next deadline will be the registration of all substances that are produced in an amount of more than 1,000 tons (active) per legal entity. This deadline is December 1<sup>st</sup>, 2010.

It is very likely that these substances will be continued to be supplied in the future, because these products have a high production volume and are offered by several suppliers.

3. The third deadline will be the registration of all substances that are produced in an amount between 100 and 1,000 tons per legal entity. These substances must be registered by June 1<sup>st</sup>, 2013 and cost sharing amongst the registrants is an option. A clear picture of which products will be registered and those that will not will only be available after the pre-registration phase has ended in December 2008.
4. The continuation of supply of the substances in the tonnage band between 10 and 100 metric tons (registration deadline June 1<sup>st</sup>, 2018) will be decided in the appropriate time.

All pre-registered products can be produced and supplied until the relevant deadline for the respective tonnage band.

It is already anticipated that REACH will have an influence on the pricing of the relevant products.

We hope this information will form the basis for our further cooperation concerning the products we supply.

As and when we have more information we will ensure to inform you.

If you have any further questions concerning REACH please contact us again.

Yours faithfully



i. V.  
Johannes Sitzmann  
Global Sales



i. V.  
Wolfgang Leonhardt  
Director Technical